

FOREST CHEVROLET-CADILLAC, INC.

Exhibit E - part 2 Pg 1 of 11

LN	NO.	VARIABLE OPERATIONS CONTINUED	ACC.	NO.	YEAR-TO-DATE				LN
					UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
1	U	USED CARS RTL - GM CERTIFIED	448A		0	0	0	0	1
2	S	USED CARS RTL - OTHER	446B		8	81,851	7,405	926	2
3	E	*MEMO* RECON PER - CAR RTL			CERTIFIED -->	0	OTHER-->	145	3
4	D	USED TRUCKS RTL - CERTIFIED	450A		0	0	0	0	4
5	E	USED TRUCKS RTL - OTHER	450B		4	63,421	(777)	(194)	5
6	V	*MEMO* RECON PER - TRK RTL			CERTIFIED -->	0	OTHER-->	133	6
7	E	TOTAL USED RETAIL			12	145,272	6,628	552	7
8	H	USED CARS WHOLESALE	448		8	36,100	(3,688)	(461)	8
9	I	USED TO NEW - CAR RTL RATIO	649		4 : 1	ADJ USED CAR INV	0		9
10	C	USED TRUCKS WHOLESALE	452		8	45,600	(373)	(47)	10
11	L	USED TO NEW - TRK RTL RATIO	653		0.4 : 1	ADJ USED TRK INV	0		11
12	E	TOTAL USED WHSL & ADJ			16	81,700	(4,061)	(254)	12
13	S	USED OTHER AUTO	456			0	0	0	13
14		TOTAL USED VEHICLE (PVS)			28	226,972	2,567	92	14
15		TOTAL NEW & USED (PVS)			41	570,265	12,406	303	15
16		TOTAL F&I AND PROT PLANS				12,833	3,103	124	16
17		TOTAL VARIABLE L&R				267	(563)	PVR	17
18		TOTAL VARIABLE				583,365	14,946	598	18
19					MONTH				19
20		FIXED OPERATIONS			R.O. COUNTS	SALES	GRS PROF.	% SALES	20
21		CUST. LAB CARS & LD TRKS	460A		145	21,167	14,870	70.25%	21
22	M	S/CNTR LAB - CARS&LD TRKS	460B		0	0	0	0.00%	22
23	F	Q/SRV LAB - CARS&LD TRKS	460C		178	7,043	4,200	59.63%	23
24	C	CUST. LAB COM.FLT & MD TRKS	461A		0	0	0	0.00%	24
25	I	S/CNTR LAB COM.FLT & MD TRKS	461B		0	0	0	0.00%	25
26	A	Q/SRV LAB - COM.FLT & MD TRKS	461C		0	0	0	0.00%	26
27	X	WARRANTY LABOR	462		147	11,696	7,642	65.34%	27
28	I	INTERNAL LABOR	463		30	2,507	1,899	75.75%	28
29	E	C NEW VEH INSP LBR	464		0	0	0	0.00%	29
30	A	ADJ COST OF LBR SLS	465				(4,555)		30
31	D	L SUB-TOTAL				42,413	24,056	56.72%	31
32		SHOP SUPPLIES	466			1,150	1,150	100.00%	32
33		SUBLET REPAIRS	467			2,553	374	14.65%	33
34	O	TOTAL MECHANICAL				46,116	25,580	55.47%	34
35	B	CUST. PAINT LABOR	469			8,824	5,125	58.08%	35
36	P	CUST. BODY LABOR	471		0	15,159	8,372	55.23%	36
37	D	WARRANTY LABOR	472		0	57	35	61.40%	37
38	E	INTERNAL LABOR	473		0	2,717	1,363	50.17%	38
39		ADJ COST OF LBR SLS	475				(178)		39
40	R	S SUB-TOTAL				26,757	14,717	55.00%	40
41	H	SUBLET REPAIRS	476			1,728	202	11.69%	41
42	A	OPNT & SHOP MATRLS	479			5,968	1,426	23.89%	42
43	P	TOTAL BODY SHOP				34,453	16,345	47.44%	43
44	T	TOTAL SERVICE DEPT.				80,569	41,925	52.04%	44
45	P	WARRANTY CLAIMS	480		Corresponding Labor Sales Categories	19,737	5,860	29.69%	45
46	I	A MECH CARS&LD TRK R.O.	467		(460A & 460B)	26,340	11,407	43.31%	46
47	R	MECH COM.FLT & MD TRKS R.O.	466		(461A & 461B)	0	0	0.00%	47
48	T	MECH QUICK MECH R.O.	475		(460C & 461C)	4,145	1,732	41.79%	48
49	O	S BODY CUST. R.O.	477		(470 & 471)	24,021	7,764	32.32%	49
50		INTERNAL	481			4,687	963	20.55%	50
51	N	COUNTER-RETAIL	482			17,207	3,674	21.35%	51
52	&	WHOLESALE	483			16,128	3,192	19.79%	52
53	S	ACCESSORIES	484			0	0	0.00%	53
54	A	PURCHASE ALLOWANCES	487				1,067		54
55	C	ADJ. P&A INVENTORY	490				0		55
56	C	TOTAL P&A				112,265	35,659	31.76%	56
57	E	TIRES	490			0	0	0.00%	57
58	S	OIL & GREASE	491			3,105	459	14.78%	58
59	S	MISCELLANEOUS	492			0	0	0.00%	59
60		TOTAL OTHER			FIXED	3,105	459	14.78%	60
61		TOTAL P&A DEPT.			COVERAGE	115,370	36,118	31.31%	61
62		TOTAL FIXED			39.0%	195,939	78,043	39.83%	62
63		TOTAL ALL DEPTS.				779,304	92,989	11.93%	63

BAC 112300 - 200812

FOREST CHEVROLET-CADILLAC, INC.

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LN	NO	FINANCE INCOME & PROT. PLAN ACTIVITY	CNTRS	SALES	REV/GROSS	PER CNTR
1	806	FINANCE INCOME-NEW	4	3,267	3,267	817
2	807	INS. COMM. EARNED-NEW	0	(539)	(539)	0
3	850	FIN & INS CHARGEBACKS			(335)	
4	810	ACCESSORIES	0	0	0	0
5	443	GM PROT. PLANS	0	975	600	0
6	444	OTHER PROT. PLANS	0	0	0	0
7	853	REPO. LOSSES-NEW			0	
8	855	F&I COMP		(2,310)	PVR	
9		NEW F&I & PROT. PLN INCOME		3,703	683	53
10	808	FINANCE INCOME-USED	5	1,250	1,250	250
11	809	INS. COMM. EARNED-USED	0	195	195	0
12	851	FIN & INS CHARGEBACKS			(114)	
13	811	ACCESSORIES	0	0	0	0
14	454	GM PROT. PLANS	3	5,685	2,215	738
15	455	OTHER PROT. PLANS	1	2,000	(136)	(136)
16	854	REPO. LOSSES-USED			0	
17	856	F&I COMP			(990)	PVR
18		USED F&I & PROT. PLN INCOME		9,130	2,420	202
19		TOTAL F&I INCOME (to pg 2 ln 1-2)		12,833	3,103	124

SUPPLEMENTAL INVENTORY ANALYSIS

LN	NO	INVENTORIES	ACC	GM (A)				NON-GM (B)			
				UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO
21		NEW VEHICLES									
22	230	DEMONSTRATORS		0	0	0	0	0	0	0	0
23	231	CARS		14	323,953	0	323,953	0	0	0	0
24	237	TRUCKS		11	316,393	0	316,393	0	0	0	0
25	235	MEDIUM DUTY TRUCKS		0	0	0	0	0	0	0	0
26	238	OTHER AUTO									
27		USED VEHICLES									
28				< 45 DAYS IN STOCK		> 45 DAYS IN STOCK		TOTAL USED UNITS IN STOCK			
29				UNITS	\$\$	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO
30	240	CARS		10	82,924	5	83,836	15	146,560	0	146,560
31	241	TRUCKS		10	88,870	8	126,975	18	215,845	0	215,845
32				GM (A)		LIFO RES		AFTER LIFO		NON-GM (B)	
33	242	PARTS AND ACCESSORIES			362,057	0	362,057		0	0	0
34	242A	PARTS CORES			0				0		
35	243, 244, 249, 252 TO 258	OTHER INVENTORIES			14,069	0	14,069		0	0	0
36		TOTAL LIFO RESERVE							0		
37		WORK-IN-PROCESS LABOR-SRV	247A		7,188			247B		1,757	

DEalersHIP PERSONNEL COUNT (FRACTIONS OF 1/10)

LN	NO	POSITION	NEW(01)	USED(02)	L&R(03)	FX(04)	MECHANICAL(05)	BODY(06)	PARTS(07)	G&A(09)	TOTAL
40		OWNERS / EXEC MGRS	0.2	0.2	0.0		0.2	0.2	0.2	0.0	1.0
41		SUPERVISORS	2.1	0.8	0.0	0.8	1.1	1.1	0.5	0.0	6.0
42		VEH.SRV&PRTS SLSPL	2.0	1.0	0.0		1.0	1.0	3.0	0.0	8.0
43		TECHNICIANS					7.0	5.0		0.0	12.0
44		CLERICAL	1.2	1.2	0.0	0.0	1.2	1.2	0.7	0.0	5.5
45		OTHERS	0.5	0.5	0.0	0.0	1.5	0.5	0.5	0.0	3.5
46		TOTAL	6.0	3.5	0.0	0.6	12.0	9.0	4.9	0.0	36.0
47		TOTAL HIRED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
48		TOT TERMINATED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

DEalersHIP CUSTOMER RECEIVABLES

LN	NO	RETURN ON ASSETS	CUSTOMER RECEIVABLES	TOTAL	NOT DUE	MONTH	Y-T-D
51			210 VEHICLES	71,219	0	0	71,219
52		-8.14%	210 OTHER	0	0	0	0
53			220 VEHICLES	0	0	0	0
54			220 L & R	0	0	0	0
55			220 SERVICE & PARTS	780,598	51,915	22,414	23,189
56			220 OTHER	87,765	80,265	7,500	0
57		-15.40%	TOTAL CUSTOMER REC.	939,582	132,180	29,914	23,189
58			300 A/P DEBIT BAL	115,255			
59			340 LESS ALLOW.DBTFL ACCTS.	0			
60			NET CUSTOMER REC	1,054,837		72,765	983,385

NEW VEHICLE SALES SUMMARY

LN	NO	MONTH	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	YEAR-TO-DATE	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD
63	C	TOTAL NEW CARS RETAIL	2	67,534	5,312	2,656	96	2,525,699	146,002	1,521	63
64	A	TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0	64
65	R	TOTAL NEW CARS	2	67,534	5,312	2,656	96	2,525,699	146,002	1,521	65
66	T	TOTAL NEW TRUCKS RETAIL	11	275,759	4,527	412	181	4,477,042	210,545	1,308	66
67	R	TOTAL TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0	67
68	K	TOTAL NEW TRUCKS	11	275,759	4,527	412	181	4,477,042	210,545	1,308	68
69		MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0	69
70		MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0	70
71	A	NEW OTHER AUTOMOTIVE		0	0	0		0	0	0	71
72	L	ACCESSORIES	0	0	0	0	0	0	0	0	72
73	L	TOTAL NEW VEHICLES	13	343,293	9,839	757	257	7,002,741	356,547	1,387	73
74		*MEMO* TOTAL NEW RETAIL VEHICLES	13	343,293	9,839	757	257	7,002,741	356,547	1,387	74

⁽¹⁾ Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

⁽²⁾ Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

234-2 Filed 10/13/09 Entered 10/13/09 23:31:08 Exhibit 1- Part 2 Pg 3 of 11															(\$0) RENTAL		LN					
TOTAL OPERATION															END LEASE		OPEN LEASE / OTHER		OPERATIONS		LN	
LN	NO	LEASE & RENTAL	ADDT NO	CURRENT MONTH	PVIS	YEAR TO-DATE	PVIS	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	1	NO						
1		INCOME REVENUE													1							
2		RECURRING LEASE PAYMENTS	5X1	0	#####	0	#####	0.00%	0	0	0	0			2							
3		MAINTENANCE INCOME	5X2	0	#####	0	#####	0.00%	0	0	0	0			3							
4		PARTIAL MONTH (PRORATA) INCOME	5X3	0	#####	0	#####	0.00%	0	0	0	0			4							
5		LATE PAYMENT CHARGE	5X4	0	#####	0	#####	0.00%	0	0	0	0	0	0	5							
6		RENTAL INCOME	5X5	267	#####	4,061	#####	100.00%					267	4,061	6							
7		ADMINISTRATIVE FEE	5X6	0	#####	0	#####	0.00%	0	0	0	0	0	0	7							
8		OTHER LEASE REVENUE	5X7	0	#####	0	#####	0.00%	0	0	0	0			8							
9		TOTAL LEASE AND RENTAL INCOME		267		4,061		100.00%	0	0	0	0	267	4,061	9							
10		L&R - HISTORICAL DATA ADJUSTMENT		0	#####	0	#####	% REV	(710) CLOSED - END		(720) OPEN - END		(730) RENTAL		10							
11		INTEREST	7X1	0	#####	0	#####	0.0%	0	0	0	0	0	0	11							
12		AMORTIZATION	7X2	816	#####	11,396	#####	280.6%	0	0	0	0	816	11,396	12							
13		INSURANCE (IN SERVICE VEHICLES)	7X3	0	#####	0	#####	0.0%	0	0	0	0	0	0	13							
14		LICENSE, TITLE & TAX	7X4	0	#####	128	#####	3.1%	0	0	0	0	0	128	14							
15		POLICY - LEASE & RENTAL VEHICLES	7X5	0	#####	0	#####	0.0%	0	0	0	0	0	0	15							
16		MAINTENANCE & REPAIRS	7X6	14	#####	819	#####	20.2%	0	0	0	0	14	819	16							
17		RENT-SUBLET UNITS	7X7	0	#####	0	#####	0.0%	0	0	0	0	0	0	17							
18		OTHER	7X8	0	#####	0	#####	0.0%	0	0	0	0	0	0	18							
19		TOTAL DIRECT COSTS		830	#####	12,341	#####	303.9%	0	0	0	0	830	12,341	19							
20		GROSS PROFIT AFTER DIRECT COST		-563	PVD ⁽¹⁾	-8,280	PVD ⁽¹⁾	% SALES	0	0	0	0	-563	-8,280	20							
21		* MEMO * - SELLING PRICE OF DISPOSED VEHICLES	5X25A	0	0.0K	0	0.0K	0.00%	0	0	0	0	0	0	21							
22		* MEMO * - DISPOSITION EXPENSE	7X25B	0	0	0	0	0.00%	0	0	0	0	0	0	22							
23		GAIN(LOSS) ON DISPOSITION	5X25C	0	0	0	0	0.00%	0	0	0	0	0	0	23							
24		GROSS PROFIT - INCOME		-563	#####	-8,280	0	-203.9%	0	0	0	0	-563	-8,280	24							
25		⁽¹⁾ Per Vehicle Disposed of during the period (Line 30)		MONTH		YEAR-TO-DATE			MONTH	YTD	MONTH	YTD	MONTH	YTD	25							
26		BEGINNING UNITS IN SERVICE		0		0			0	0	0	0	0	0	26							
27		UNITS ADDED INTO SERVICE IN PERIOD		0		0			0	0	0	0	0	0	27							
28		UNITS REMOVED FROM SERVICE IN PERIOD		0		0			0	0	0	0	0	0	28							
29		ENDING UNITS IN SERVICE / EFFECTIVE UNITS		0		EFFECTIVE UNITS YTD ⁽¹⁾	0		0	0	0	0	0	0	29							
30		UNITS DISPOSED		0		0			0	0	0	0	0	0	30							
31		*MEMO* CUSTOMERS RETAINED ⁽²⁾		0		0			0	0	0	0	0	0	31							
32															32							
33		INVENTORY ANALYSIS	UNITS	ADDT NO	AMOUNT										33							
34		NEW UNITS FOR LEASE	0	277A	0										34							
35		DEMONSTRATORS	0	277B	0										35							
36		TERMINATED NOT DISPOSED	0	277C	0										36							
37		*MEMO > 30 DAYS \$\$/ U	0	0	0										37							
38		VEHICLES IN SERV	ACCUMULATED AMORTIZATION	UNITS	NET										38							
39		LEASED VEHICLES	0	0	277D	0									39							
40		RENTAL VEHICLES	42,058	2	277E	6,659	⁽¹⁾								40							
41		LEASED EQUIPMENT	0	0	277F	0	⁽²⁾								41							
42		TOTAL INV	42,058	2	277	6,659									42							
43		L&R - FINANCE, INSURANCE													43							
44		& PROT. PLAN ACTIVITY		CNTRS	SALES	REV/GROSS	PER CNTR		CNTRS	SALES	REV/GROSS	PER CNTR			44							
45		INS. COMM. EARNED	541	0	0	0	0	0	0	0	0	0	0	0	45							
46		INS CHARGEBACKS	741	0	0	0	0	0	0	0	0	0	0	0	46							
47		ACCESSORIES	542	0	0	0	0	0	0	0	0	0	0	0	47							
48		GM PROT. PLANS	543	0	0	0	0	0	0	0	0	0	0	0	48							
49		OTHER PROT. PLANS	544	0	0	0	0	0	0	0	0	0	0	0	49							
50																						
51		F&I MANAGER COMMISSIONS	742	0					Per Veh Added 2Hrs Mth				0	Per Veh Added YTD	51							
52		L&R - F&I & PROT. PLN INCOME			0	0	#NAME?			0			0	#NAME?	52							

ACCOUNTS RECEIVABLE	ADDT NO	TOTAL	PRI. PAID	1-30 DAYS	31-60 DAYS	61-90 DAYS	OVER 90 DAYS
LEASE BILLINGS	220 L&R.B	0	0	0	0	0	0
OTHER RECEIVABLES	220 L&R.C	0	0	0	0	0	0
SUB-TOTAL		0	0	0	0	0	0
LESS ALLOW. DOUBT ACCT	220 L&R.ADA	0					
TOTAL	220 L&R	0					

⁽¹⁾ Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.

⁽²⁾ Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of

Lease or Financing plus, buyouts.

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New Vehicle Department - Operating Summary

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1	INVENTORIES	ACC	GM (A)				NON-GM (B)			
2	NEW VEHICLES	NO	UNITS	\$	LIFO RES	AFTER LIFO	UNITS	\$	LIFO RES	AFTER LIFO
3	DEMONSTRATORS	230	0	0	0	0	0	0	0	0
4	CARS	231	14	323,953	0	323,953	0	0	0	0
5	TRUCKS	237	11	316,393	0	316,393	0	0	0	0
6	MEDIUM DUTY TRUCKS	235	0	0	0	0	0	0	0	0
7	OTHER AUTO	238								0
8	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)					CUSTOMER RECEIVABLES				
9	POSITION	NEW/01	TOTAL			210 VEHICLES			220 VEHICLES	
10	OWNERS / EXEC MGRS		0.2			71,219			0	
11	SUPERVISORS		2.1			0			0	
12	VEH.SRV&PRTS SLSPL		2.0			0			0	
13	TECHNICIANS					0			0	
14	CLERICAL		1.2			0			0	
15	OTHERS		0.5			0			0	
16	TOTAL		6.0			71,219			0	
17	TOTAL HIRED Y-T-D		0.0							
18	TOT TERMINATED Y-T-D		0.0							
19	NEW VEHICLE SALES SUMMARY		MONTH				YEAR-TO-DATE			
20			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD
21	C	TOTAL NEW CARS RETAIL	2	67,534	5,312	2,656	96	2,525,699	146,002	1,521
22	A	TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0
23	R	TOTAL NEW CARS	2	67,534	5,312	2,656	96	2,525,699	146,002	1,521
24	T	TOTAL NEW TRUCKS RETAIL	11	275,759	4,527	412	161	4,477,042	210,545	1,308
25	R	TOTAL TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0
26	K	TOTAL NEW TRUCKS	11	275,759	4,527	412	161	4,477,042	210,545	1,308
27		MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0
28	A	MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0
29	L	NEW OTHER AUTOMOTIVE		0	0	0		0	0	0
30	L	ACCESSORIES	0	0	0	0	0	0	0	0
31		TOTAL NEW VEHICLES	13	343,293	9,839	757	257	7,002,741	356,547	1,387
32		*MEMO* TOTAL NEW RETAIL VEHICLES	13	343,293	9,839	757	257	7,002,741	356,547	1,387
33	FINANCE INSURANCE & PROT. PLAN ACTIVITY		MONTH				YEAR-TO-DATE			
34			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR
35	FINANCE INCOME-NEW	806	4	3,267	3,267	817	148	100,949	100,949	682
36	INS. COMM. EARNED-NEW	807	0	(539)	(539)	0	87	18,213	18,213	209
37	N	FIN & INS CHARGEBACKS			(335)				(24,645)	
38	E	ACCESSORIES	0	0	0	0	0	0	0	0
39	W	GM PROT. PLANS	443	975	600	0	19	42,270	14,410	758
40		OTHER PROT. PLANS	444	0	0	0	32	36,303	17,050	533
41		REPO. LOSSES-NEW	853		0				0	
42		F&I COMP	855		(2,310)	PVR			(38,639)	PVR
43		NEW F&I & PROT. PLN INCOME		3,703	683	53		197,735	87,338	340
44	DEPARTMENT PROFITABILITY		NEW VEHICLE (01)				NEW VEHICLE (01)			
45			MONTH				YEAR-TO-DATE			
46	NET SALES		343,293		% Sls	PNVR	7,002,741		% Sls	PNVR
47	GROSS PROFIT/INCOME		9,839		3%	757	356,547		5%	1,387
48	EXPENSES				% Grs				% Grs	
49	VEH. SLSPL COMPENSATION & OTHER	11	6,009		57%	462	110,236		25%	429
50	DELIVERY EXPENSE	13	54		1%	4	9,875		2%	38
51	POLICY WORK-VEHICLES	15	988		9%	76	2,630		1%	10
52	TOTAL VARIABLE		7,051		67%	542	122,741		28%	478
53	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	4,239		40%	326	50,868		11%	196
54	SALARIES-SUPERVISION	21	11,627		111%	894	113,733		26%	443
55	SALARIES-CLERICAL	22	1,898		18%	146	30,503		7%	119
56	OTHER SALARIES AND WAGES	23	1,516		14%	117	22,423		5%	87
57	ABSENTEE COMPENSATION	24	831		8%	64	11,017		2%	43
58	INCENTIVES-SUPERVISION	26	283		3%	22	3,678		1%	14
59	TAXES-PAYROLL	25	2,127		20%	164	35,072		8%	136
60	EMPLOYEE BENEFITS	27	2,748		26%	211	29,163		7%	114
61	RETIREMENT BENEFITS	28	0		0%	0	384		0%	1
62	TOTAL PERSONNEL		25,269		240%	1,944	296,861		67%	1,155
63	COMPANY VEHICLE EXPENSE	51	825		8%	63	12,707		3%	49
64	OFFICE SUPPLIES AND EXPENSES	60	66		1%	5	1,773		0%	7
65	OTHER SUPPLIES	61	279		3%	21	6,846		2%	27
66	E-COMMERCE ADVERTISING/FEES	63	0		0%	0	0		0%	0
67	ADVERTISING	65	2,695		26%	207	70,026		16%	272
68	ADVERTISING REIMBURSEMENTS	64	0		0%	0	(924)		0%	(4)
69	CONTRIBUTIONS	66	0		0%	0	202		0%	1
70	POLICY WORK-PARTS AND SERVICE	67								
71	INFORMATION TECHNOLOGY SERVICES	68	651		6%	50	9,913		2%	39
72	OUTSIDE SERVICES (OTHER)	69	1,750		17%	135	49,941		11%	194
73	TRAVEL AND ENTERTAINMENT	70	0		0%	0	1,893		0%	7
74	MEMBERSHIP DUES AND PUBLICATIONS	71	300		3%	23	3,799		1%	15
75	LEGAL AND AUDITING EXPENSE	72	71		1%	5	12,573		3%	49
76	TELEPHONE	74	686		7%	53	8,716		2%	34
77	TRAINING EXPENSE	75	0		0%	0	2,426		1%	9
78	INTEREST-FLOORPLAN	76	5,624		53%	433	241,296		54%	939
79	INTEREST-FLOORPLAN CREDIT	78	(1,473)		-14%	(113)	(65,383)		-19%	(332)
80	INTEREST-NOTES PAYABLE (OTHER)	79	0		0%	0	0		0%	0
81	INSURANCE - INVENTORY	86	225		2%	17	8,882		2%	35
82	BAD DEBT EXPENSE	87	0		0%	0	0		0%	0
83	FREIGHT	33	901		9%	69	4,937		1%	19
84	MISCELLANEOUS EXPENSE	77	1,624		15%	125	3,908		1%	15
85	TOTAL SEMI-FIXED		14,224		135%	1,094	353,531		80%	1,376
86	RENT	80	3,400		32%	262	41,990		9%	163
87	AMORTIZATION/LEASEHOLDS	81	0		0%	0	0		0%	0

86	RENT	30	4,580	0%	158	55,089	13%	137	86
87	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	87
88	REPAIRS-REAL ESTATE	82	0	0%	0	0	0%	0	88
89	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	310	0%	1	89
90	TAXES-REAL ESTATE	84	0	0%	0	2,430	0%	8	90
91	INSURANCE BLDGS. & IMPROVEMENTS	85	177	0%	6	1,413	0%	4	91
92	INTEREST - MORTGAGES	86	0	0%	0	6,301	1%	16	92
93	UTILITIES	87	3,354	4%	116	37,636	5%	94	93
94	SUB-TOTAL RENT & RNT EQUIVALENT		8,121	10%	280	103,170	14%	257	94
95	INSURANCE OTHER	88	607	1%	21	4,851	1%	12	95
96	TAXES-OTHER	89	1,763	2%	61	13,481	2%	34	96
97	REPAIRS-EQUIPMENT	90	9	0%	0	863	0%	2	97
98	DEPRECIATION-EQUIPMENT	91	1,496	2%	52	6,389	1%	16	98
99	EQUIPMENT RENTAL	92	938	1%	32	11,388	2%	28	99
100	TOTAL FIXED		12,934	16%	446	140,242	19%	350	100
101	TOTAL FIXED OVERHEAD		71,977	92%	2,482	708,682	96%	1,767	101
102	TOTAL EXPENSES		91,217	116%	3,145	925,163	126%	2,307	102
103	DEPARTMENT PROFIT OR LOSS		(29,276)	-37%	(1,010)	(347,596)	-47%	(867)	103
104	FI & PROT. PLN INCOME TRANSFER		16,498	21%	569	157,227	21%	392	104
105	PRORATION OF G&A		0	0%	0	(31)	0%	(0)	105
106	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(12,778)	-16%	(441)	(190,400)	-26%	(475)	106
FORREST CHEVROLET-CADILLAC, INC.									

- (1) Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
- (2) Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

Used Vehicle Department - Operating Summary

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1	INVENTORIES	ACC	45 DAYS IN STOCK				TOTAL USED UNITS IN STOCK				
2	USED VEHICLES	NO	UNITS	SALES	GRS PROF.	P.U.U.S.	UNITS	SALES	LIFO RES	AFTER LIFO	
3	http: CARS	240	10	82,924	5	63,636	15	146,560	0	146,560	
4	http: TRUCKS	241	10	88,870	8	126,975	18	215,845	0	215,845	
5	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)						CUSTOMER RECEIVABLES				
6	POSITION		USED(02)				210 VEHICLES		220 VEHICLES		
7	OWNERS / EXEC MGRS		0.2				TOTAL		71,219		
8	SUPERVISORS		0.6				NOT DUE		0		
9	VEH.SRV&PRTS SLSPL		1.0				PAST DUE		0		
10	TECHNICIANS						31-60 DAYS		0		
11	CLERICAL		1.2				61-90 DAYS		0		
12	OTHERS		0.5				OVR 90 DAYS		71,219		
13	TOTAL		3.5						0		
14	TOTAL HIRED Y-T-D		0.0								
15	TOT TERMINATED Y-T-D		0.0								
16	VARIABLE OPERATIONS CONTINUED		ACC	MONTH				YEAR-TO-DATE			
17	U USED CARS RTL - GM CERTIFIED	446A	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
18	S USED CARS RTL - OTHER	446B	0	0	0	0	0	0	0	0	
19	E *MEMO* RECON PER - CAR RTL		8	81,851	7,405	926	86	1,218,171	136,951	1,582	
20	D USED TRUCKS RTL - CERTIFIED	450A	CERTIF-->	0	OTHER-->	145	CERTIF-->	0	OTHER-->	358	
21	22 USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	
22	V *MEMO* RECON PER - TRK RTL		4	63,421	(777)	(194)	61	969,231	91,993	1,508	
23	E TOTAL USED RETAIL		CERTIF-->	0	OTHER-->	133	CERTIF-->	0	OTHER-->	511	
24	H USED CARS WHOLESALE	448	12	145,272	6,628	552	147	2,187,402	228,944	1,557	
25	I USED TO NEW - CAR RTL RATIO	649	8	36,100	(3,688)	(461)	75	457,375	(14,708)	(196)	
26	C USED TRUCKS WHOLESALE	452	4:1	ADJ USED CAR INV	0		0.8:1	ADJ USED CAR INV	0		
27	L USED TO NEW - TRK RTL RATIO	653	8	45,600	(373)	(47)	101	661,603	(7,889)	(78)	
28	E TOTAL USED WHSL & ADJ		0.4:1	ADJ. USED TRK INV	0		0.4:1	ADJ. USED TRK INV	0		
29	S USED OTHER AUTO	456	16	81,700	(4,061)	(254)	176	1,118,978	(22,597)	(128)	
30	TOTAL USED VEHICLE (PUVS)		0	0	0	0	0	0	0	0	
31	FINANCE INSURANCE & PROT. PLAN ACTIVITY		28	226,972	2,567	92	323	3,306,380	206,347	639	
32	FINANCE INCOME-USED	808	MONTH				YEAR-TO-DATE				
33	INS. COMM. EARNED-USED	809	CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR	
34	U FIN & INS CHARGEBACKS	851	5	1,250	1,250	250	76	45,056	45,056	593	
35	S ACCESSORIES	811	0	195	195	0	48	6,438	6,438	134	
36	E GM PROT. PLANS	454			(114)				(7,715)		
37	D OTHER PROT. PLANS	455	3	5,685	2,215	738	35	56,483	13,612	389	
38	REPO. LOSSES-USED	854	1	2,000	(136)	(136)	40	65,419	18,943	474	
39	F&I COMP	856			0				0		
40	USED F&I & PROT. PLN INCOME				(990)	PVR			(16,559)	PVR	
41			9,130	2,420	202		173,396	59,775	407		
42	DEPARTMENT PROFITABILITY		USED VEHICLE (02)				USED VEHICLE (02)				
43			MONTH				YEAR-TO-DATE				
44	NET SALES		226,972	% Sls	PNVR	3,306,380	% Sls	PNVR			
45	GROSS PROFIT/INCOME		2,567	1%	214	206,347	6%	1,404			
46	EXPENSES		0	% Grs			% Grs				
47	VEH. SLSPL COMPENSATION & OTHER	11	2,856	57%	238	54,048	20%	368			
48	DELIVERY EXPENSE	13	755	15%	63	11,182	4%	76			
49	POLICY WORK-VEHICLES	15	100	2%	8	899	0%	6			
50	TOTAL VARIABLE		3,711	74%	309	66,129	25%	450			
51	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	2,826	57%	236	33,912	13%	231			
52	SALARIES-SUPERVISION	21	7,649	153%	637	70,487	26%	480			
53	SALARIES-CLERICAL	22	1,458	29%	122	21,242	8%	145			
54	OTHER SALARIES AND WAGES	23	2,779	56%	232	41,673	16%	283			
55	ABSENTEE COMPENSATION	24	604	12%	50	6,309	2%	43			
56	INCENTIVES-SUPERVISION	26	189	4%	16	2,120	1%	14			
57	TAXES-PAYROLL	25	1,601	32%	133	22,450	8%	153			
58	EMPLOYEE BENEFITS	27	1,842	37%	154	19,757	7%	134			
59	RETIREMENT BENEFITS	29	0	0%	0	53	0%	0			
60	TOTAL PERSONNEL		18,948	380%	1,579	218,003	82%	1,483			
61	COMPANY VEHICLE EXPENSE	51	217	4%	18	4,203	2%	29			
62	OFFICE SUPPLIES AND EXPENSES	60	43	1%	4	1,332	1%	9			
63	OTHER SUPPLIES	61	181	4%	15	5,335	2%	36			
64	E-COMMERCE ADVERTISING/FEES	63	0	0%	0	0	0%	0			
65	ADVERTISING	65	636	13%	53	33,993	13%	231			
66	ADVERTISING REIMBURSEMENTS	64	0	0%	0	0	0%	0			
67	CONTRIBUTIONS	66	0	0%	0	68	0%	0			
68	POLICY WORK-PARTS AND SERVICE	67									
69	INFORMATION TECHNOLOGY SERVICES	68	433	9%	36	6,861	3%	4			
70	OUTSIDE SERVICES (OTHER)	69	1,503	30%	125	36,825	14%	25			
71	TRAVEL AND ENTERTAINMENT	70	0	0%	0	997	0%	0			
72	MEMBERSHIP DUES AND PUBLICATIONS	71	0	0%	0	330	0%	0			
73	LEGAL AND AUDITING EXPENSE	72	48	1%	4	8,383	3%	5			
74	TELEPHONE	74	457	9%	38	5,611	2%	4			
75	TRAINING EXPENSE	75	0	0%	0	1,618	1%	1			
76	INTEREST-FLOORPLAN	76	704	14%	59	22,416	8%	16			
77	INTEREST-FLOORPLAN CREDIT	78	0	0%	0	0	0%	0			
78	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0	0%	0			
79	INSURANCE - INVENTORY	80	456	9%	38	3,828	1%	2			
80	BAD DEBT EXPENSE	81	0	0%	0	0	0%	0			
81	FREIGHT	83	600	12%	50	3,180	1%	2			
82	MISCELLANEOUS EXPENSE	77	370	7%	31	661	0%	0			
83	TOTAL SEMI-FIXED		5,648	113%	471	135,841	51%	92			
84	RENT	80	2,550	51%	213	31,110	12%	21			

86	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	86
87	REPAIRS-REAL ESTATE	82	0	0%	0	0	0%	0	87
88	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0	0%	0	88
89	TAXES-REAL ESTATE	84	0	0%	0	1,620	0%	8	89
90	INSURANCE BLDGS. & IMPROVEMENTS	85	118	1%	9	943	0%	5	90
91	INTEREST - MORTGAGES	86	0	0%	0	4,200	1%	21	91
92	UTILITIES	87	2,235	12%	172	25,091	7%	124	92
93	SUB-TOTAL RENT & RNT EQUIVALENT		5,413	29%	416	68,714	19%	340	93
94	INSURANCE OTHER	88	404	2%	31	3,235	1%	16	94
95	TAXES-OTHER	89	1,176	6%	90	8,962	3%	44	95
96	REPAIRS-EQUIPMENT	90	6	0%	0	633	0%	3	96
97	DEPRECIATION-EQUIPMENT	91	998	5%	77	4,260	1%	21	97
98	EQUIPMENT RENTAL	92	626	3%	48	5,867	2%	29	98
99	TOTAL FIXED		8,623	47%	663	91,671	26%	454	99
100	TOTAL FIXED OVERHEAD		36,660	199%	2,820	441,270	124%	2,185	100
101	TOTAL EXPENSES		42,773	233%	3,290	533,796	150%	2,643	101
102	DEPARTMENT PROFIT OR LOSS		(36,305)	-198%	(2,793)	(260,049)	-73%	(1,287)	102
103	FI & PROT. PLN INCOME TRANSFER		11,910	65%	916	81,717	23%	405	103
104	PRORATION OF G&A		0	0%	0	(19)	0%	(0)	104
105	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(24,395)	-133%	(1,877)	(178,351)	-50%	(883)	105
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1	DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			GM PARTS				\$	LIFO RES	AFTER LIFO
2	POSITION			PARTS(07) PARTS AND ACCESSORIES			242	382,057	0	362,057
3	OWNERS / EXEC MGRS			0.2 PARTS CORES			242A	0		
4	SUPERVISORS			0.5 OTHER INVENTORIES			243 244 245 252	14,089	0	14,089
5	VEH.SRV&PRTS SLSPL			3.0						
6	TECHNICIANS			NON-GM PARTS				\$	LIFO RES	AFTER LIFO
7	CLERICAL			0.7 PARTS AND ACCESSORIES			242	0	0	0
8	OTHERS			0.5 PARTS CORES			242A	0		
9	TOTAL			4.9 OTHER INVENTORIES			243 244 245 252	0	0	0
10	TOTAL HIRED Y-T-D			0.0 CUSTOMER REC.			TOTAL			
11	TOT TERMINATED Y-T-D			0.0 220 SERV&PARTS			780,588	51,916		
12	FIXED OPERATIONS - PARTS & ACCESS.			Corresponding La				22,414	23,189	563,080
13	P WARRANTY CLAIMS			Sales Categories				SALES	GRS PROF.	% SALES
14	A MECH CARS&LD TRK R.O.			(460A & 460B)				19,737	5,860	29.69%
15	R MECH COM.FLT & MD TRKS R.O.			(461A & 461B)				26,340	11,407	43.31%
16	T MECH QUICK MECH R.O.			(460C & 461C)				0	0	0.00%
17	S BODY CUST. R.O.			(470 & 471)				4,145	1,732	41.79%
18	INTERNAL							24,021	7,764	32.32%
19	COUNTER-RETAIL							4,687	963	20.55%
20	& WHOLESALE							17,207	3,674	21.35%
21	ACCESSORIES							16,128	3,192	19.79%
22	A PURCHASE ALLOWANCES							0	0	0.00%
23	C ADJ. P&A INVENTORY								1,067	
24	C TOTAL P&A								0	
25	E TIRES							112,265	35,659	31.78%
26	S OIL & GREASE							0	0	0.00%
27	S MISCELLANEOUS							3,105	459	14.78%
28	TOTAL OTHER							0	0	0.00%
29	TOTAL P&A DEPT.							3,105	459	14.78%
30	DEPARTMENT PROFITABILITY							115,370	36,118	31.31%
31				PARTS & ACC. (07)						
32	NET SALES			MONTH				115,370	% Sls	
33	GROSS PROFIT/INCOME							36,118	31%	
34									% Grs	
35	SALARIES-OWNERS / EXECUTIVE MANAGERS			20				2,826	11%	
36	SALARIES-SUPERVISION			21				6,906	27%	
37	SALARIES-CLERICAL			22				940	4%	
38	OTHER SALARIES AND WAGES			23				7,700	30%	
39	ABSENTEE COMPENSATION			24				917	4%	
40	INCENTIVES-SUPERVISION			25				189	1%	
41	TAXES-PAYROLL			26				1,794	7%	
42	EMPLOYEE BENEFITS			27				2,511	10%	
43	RETIREMENT BENEFITS			28				0	0%	
44	TOTAL PERSONNEL			29				23,783	93%	
45	COMPANY VEHICLE EXPENSE			51				796	3%	
46	OFFICE SUPPLIES AND EXPENSES			50				43	0%	
47	OTHER SUPPLIES			51				127	0%	
48	E-COMMERCE ADVERTISING/FEES			52				0	0%	
49	ADVERTISING			53				630	2%	
50	ADVERTISING REIMBURSEMENTS			54				0	0%	
51	CONTRIBUTIONS			55				0	0%	
52	POLICY WORK-PARTS AND SERVICE			56				0	0%	
53	INFORMATION TECHNOLOGY SERVICES			57				433	2%	
54	OUTSIDE SERVICES (OTHER)			58				608	2%	
55	TRAVEL AND ENTERTAINMENT			59				0	0%	
56	MEMBERSHIP DUES AND PUBLICATIONS			60				0	0%	
57	LEGAL AND AUDITING EXPENSE			61				48	0%	
58	TELEPHONE			62				719	3%	
59	TRAINING EXPENSE			63				0	0%	
60	INTEREST-FLOORPLAN			64						
61	INTEREST-FLOORPLAN CREDIT			65						
62	INTEREST-NOTES PAYABLE (OTHER)			66				0	0%	
63	INSURANCE - INVENTORY			67				0	0%	
64	BAD DEBT EXPENSE			68				0	0%	
65	FREIGHT			69				668	3%	
66	MISCELLANEOUS EXPENSE			70				25	0%	
67	TOTAL SEMI-FIXED			71				4,097	16%	
68	RENT			72				4,250	17%	
69	AMORTIZATION-LEASEHOLDS			73				0	0%	
70	REPAIRS-REAL ESTATE			74				0	0%	
71	DEPRECIATION BLDGS. & IMPROVEMENTS			75				0	0%	
72	TAXES-REAL ESTATE			76				0	0%	
73	INSURANCE BLDGS. & IMPROVEMENTS			77				261	1%	
74	INTEREST - MORTGAGES			78				0	0%	
75	UTILITIES			79				1,639	6%	
76	SUB-TOTAL RENT & RNT EQUIVALENT			80				6,150	24%	
77	INSURANCE OTHER			81				214	1%	
78	TAXES-OTHER			82				661	3%	
79	REPAIRS-EQUIPMENT			83				45	0%	
80	DEPRECIATION-EQUIPMENT			84				747	3%	
81	EQUIPMENT RENTAL			85				1,642	6%	
82	TOTAL FIXED			86				9,459	37%	
83	TOTAL FIXED OVERHEAD			87				37,339	145%	
84	TOTAL EXPENSES			88				37,339	145%	
85	DEPARTMENT PROFIT OR LOSS			89				(1,221)	-5%	

